IT-Offshoring is important because:

- costs can be reduced and
- companies can concentrate on their core competencies.

OUTSHORE zooms in the outsourcing of **software development projects** starting with the development of individual moduls up to complete software systems. However the outsourcing of development activities holds **risks**.

To contain these risks, we have to avoid mistakes and we have to develop structured **procedures** for the placings.

Reasons for IT-Offshoring mostly are:

- **Cost reduction** (especially labor costs)
- Increasing the **service quality**
- Concentration on **core competencies**
- Quickening of **process cycles**
- Prevention of **capacity shortages**

Often IT-Offshoring-Projects are not successful. Reasons can be:

- the companies **lack of experience** with IT-Outsourcing and -Offshoring
- too **high expectations**
- **false election of the partner**
- **deficient project management**

Small and middle sized companies can see IT-Offshoring as a chance to compete in the global IT-service market.

The adequate adoption of IT-Offshoring can help to obtain the IT location Germany and the associated jobs.

Lacking experience with the estimation and observation of IT-Offshoring-Projects holds many companies back from practicing IT-Offshoring.

By means of a **simulation tool** success factors, costs and risks of IT-Offshoring projects can be simulated a-priori. The simulation results can support companies in their decision of whether to practise IT-Offshoring or not.
Aim of the project is the support of small or middle sizes companies in their decision of placing IT-Offshoring Projects.

The results of the project are to assure german IT-companies the ability to compete on an international level. This shall be achieved with:

- an **empirical study** of completed and current IT-Offshoring-Projects,
- the identification of relevant **success factors**, 
- the development of a **process model**, 
- the development of a **tool** for rating the IT-Offshoring-Projects.

Benefits of an a-priori rating of an IT-Offshoring-Project are for example:

- estimation of the project costs and risks
- overview of outsourced project activities
- consideration of country specific, not monetary aspects when placing concrete projects in low-wage countries.

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We would like to learn from your experiences.

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